



OPPORTUNITY DAY

Q2/2024

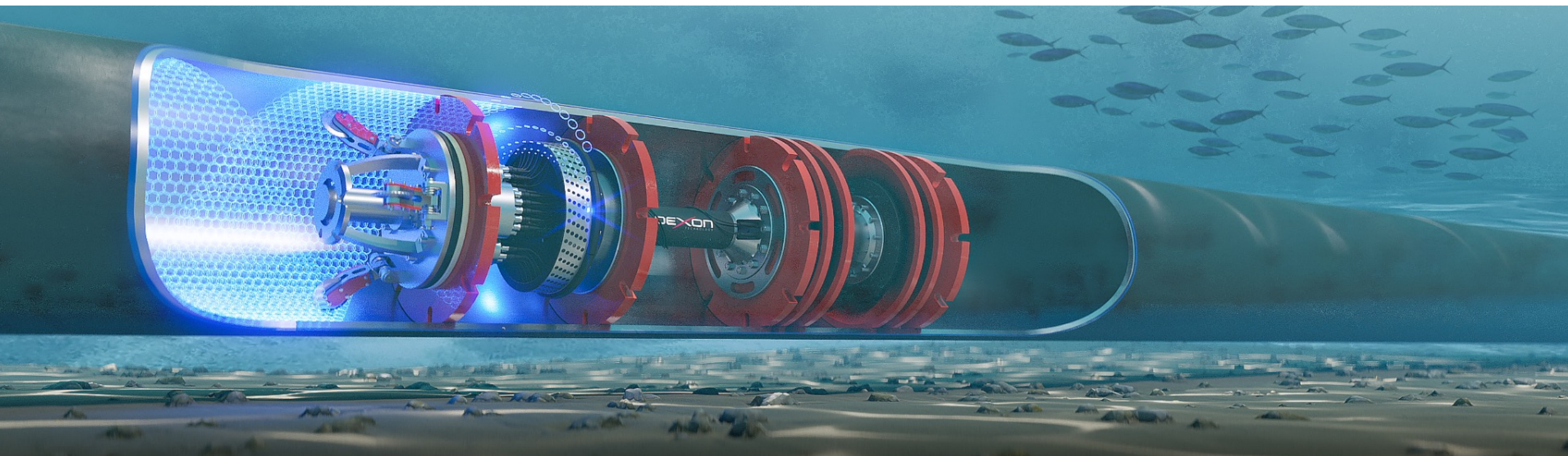


AGENDA

- 1 1H24 Executive Summary**
Business Overview
- 2 1H24 Financial Highlights**
Results & Explanation
- 3 2H24 Business Outlook**
Business Direction
- 4 Q&A**
Question & Answer

01 1H24 Executive Summary

Business Overview



1H24 Executive **Summary**

Who We Are

Founded in Thailand in 1996.

- More than 400 personnel
- Operations on all continents
- Work globally with some of the world's largest companies

Where Our Footprints Are:

We use special technology to inspect pipelines and deliver precision data with a focus on:

- Asia
- North America
- South America
- Europe
- Oceania
- Middle East and Africa

What Makes Us Different

In-house Research, Development, and Engineering enable full quality control and precision:

- World-leading test facilities
- In-house precision ILLI equipment
- Economies of scale



1H24 Performance Highlights



DEXON GROUP

Highest Revenue in 1H24.
Outstanding performance in Q2 and profit surge.
Secure 1st project in the Middle East.



DEXON THAILAND

Best & Outstanding Innovative Company Award from Intelligent Crack Sizing In-Line Inspection System by SET.



DEXON SINGAPORE

79% Revenue growth YoY.



1H24 Performance **Highlights**



DEXON AMERICA

Start generating substantial revenue in 2Q24.



DEXON NETHERLANDS

262% revenue growth in the Netherlands.



DEXON GERMANY

Establish DEXON Germany in 1Q24.

Expect to start generating substantial revenue in 4Q24.



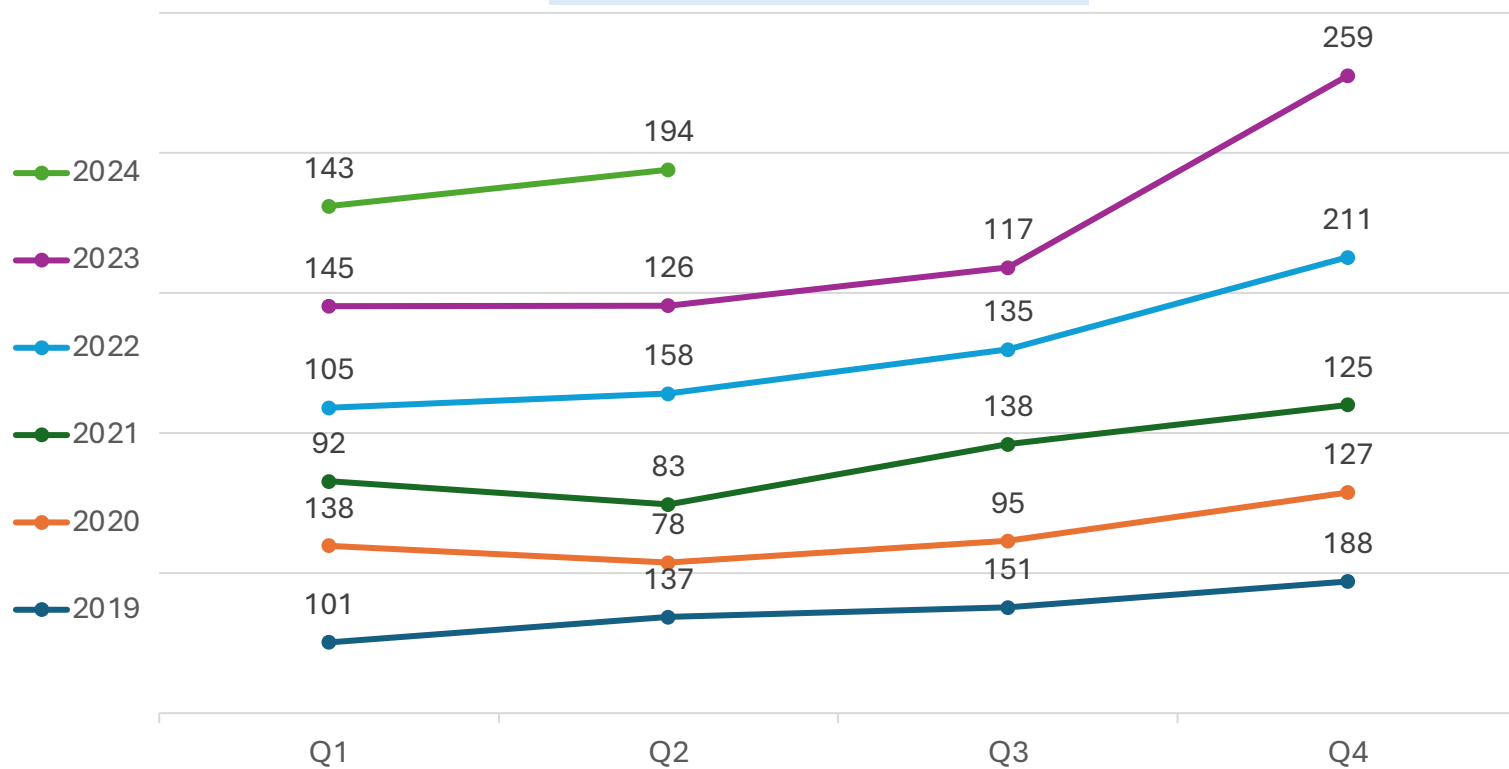
02

1H24 Financial Highlights

Results & Explanation

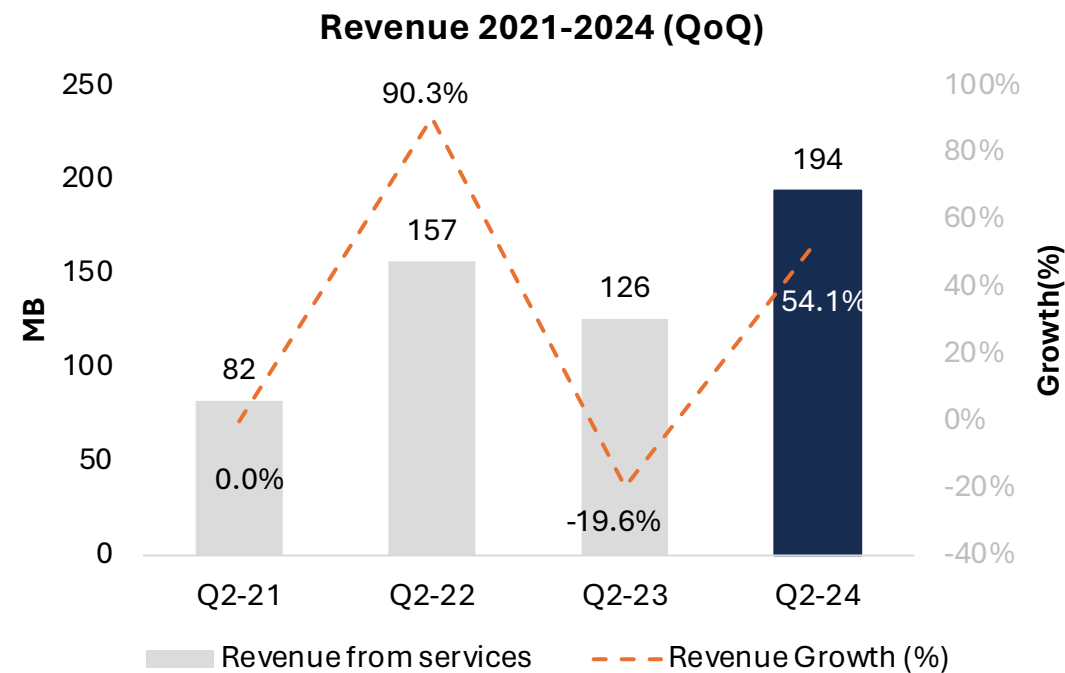
Quarterly Revenue from 2019 – 1H24

Seasonal Revenue Trend

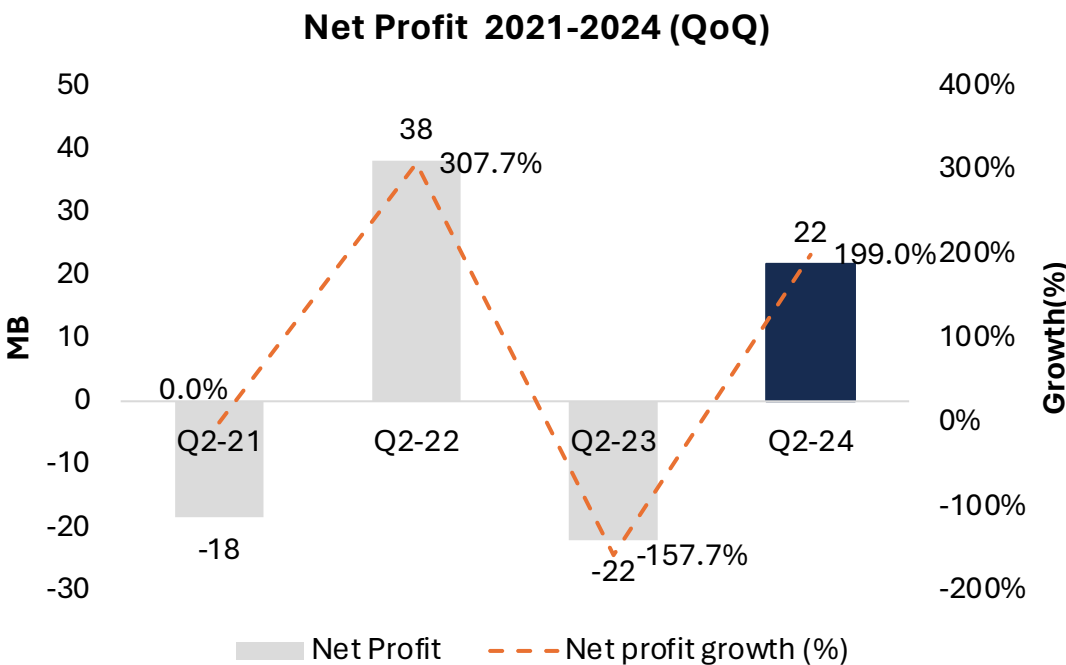


- First half revenue surge **24.1% growth, 66 MB reaching 337 MB** YoY.
- Revenue is cyclical and seasonal due to the nature of the inspection service.
- Outstanding income due mainly to the successful business expansion of Dexon's branch in both the USA and Europe, bringing in new clients and greater opportunities.

2Q2024 Revenue & Net Profit Comparison



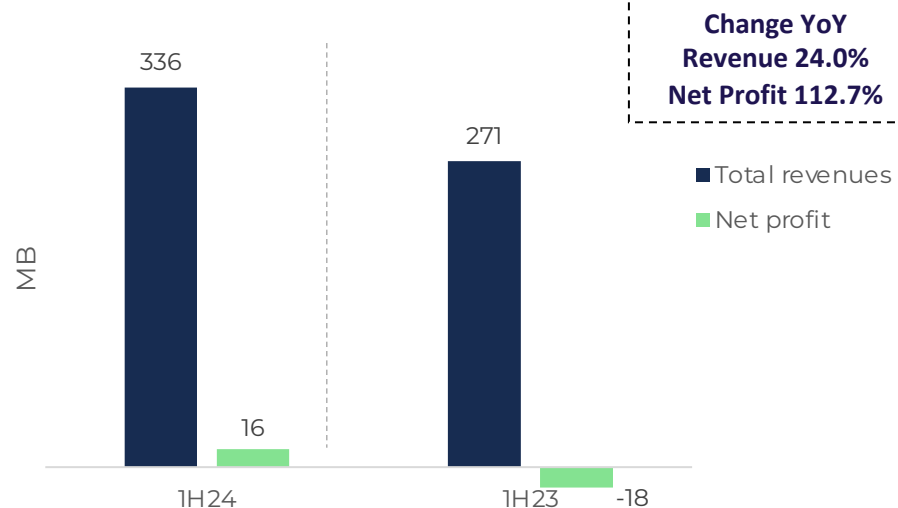
Seasonal Revenue



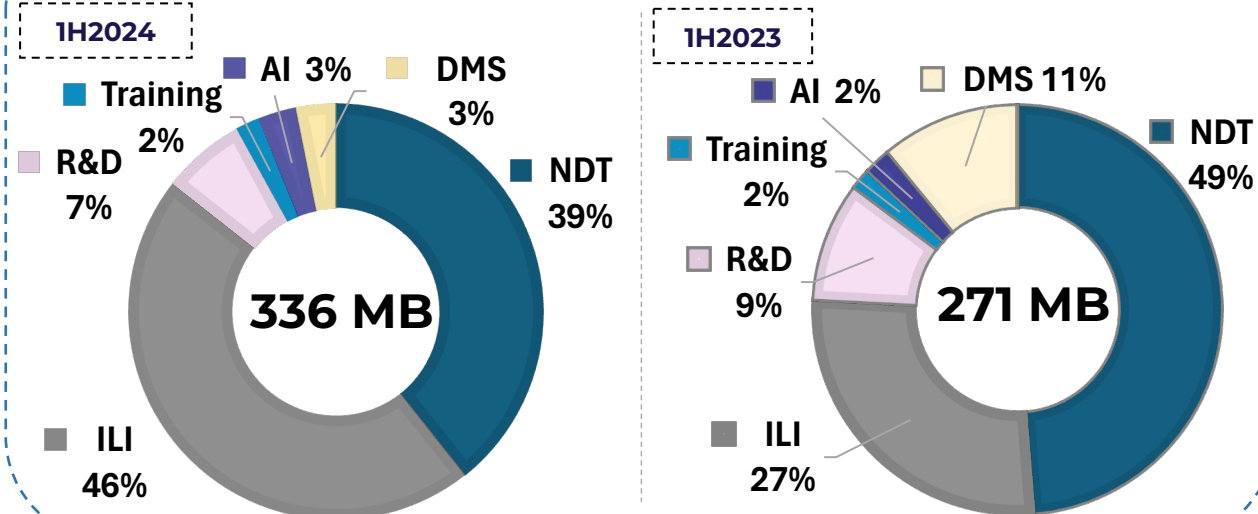
Seasonal Net Profit

1H2024 Revenue Breakdown

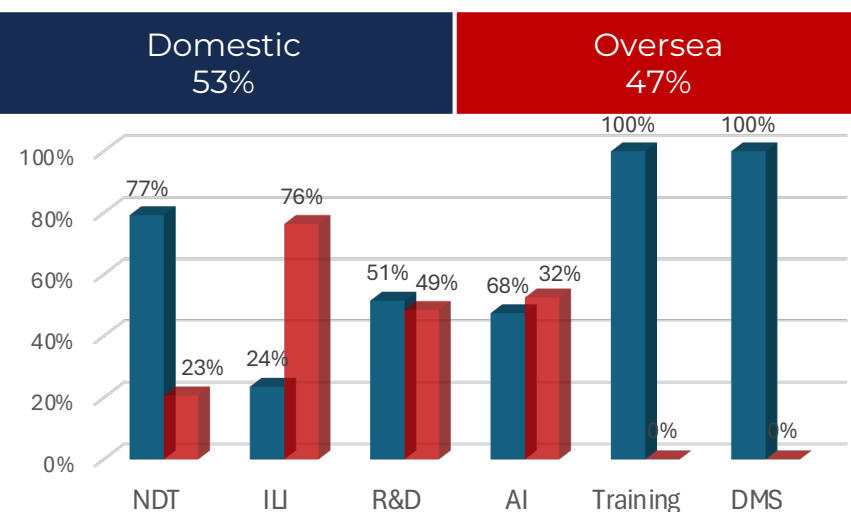
1. Revenues 1H2024 (Consolidated)



2. Revenue Mix by Type of Services 1H2024 VS 1H2023



3. Revenue Contribution by Region Q2/2024

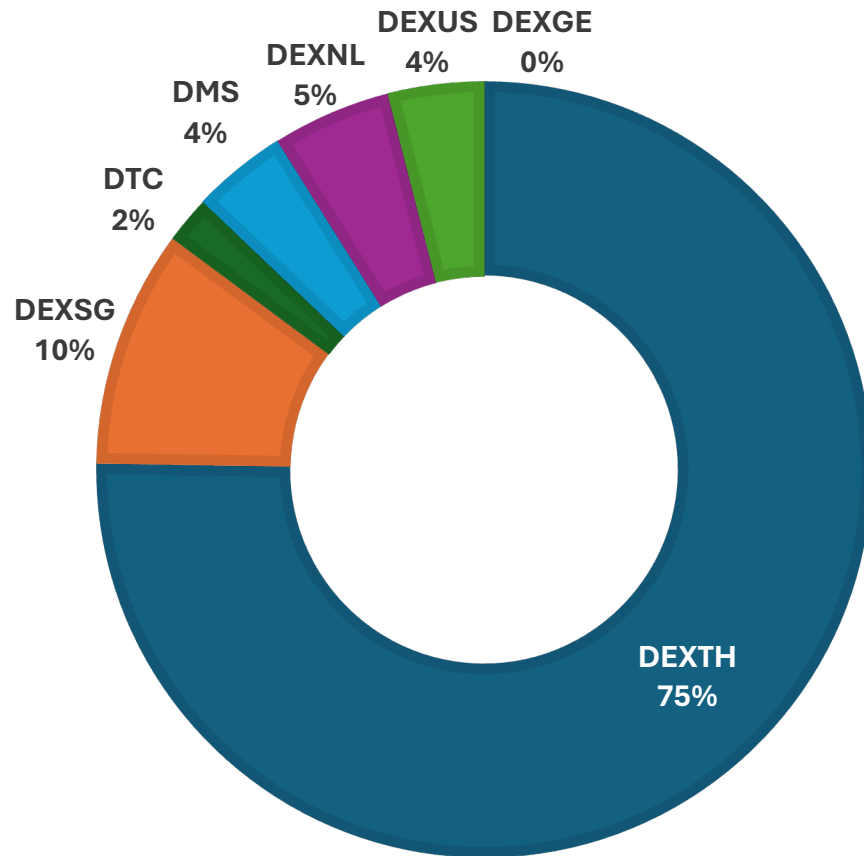


Revenue Breakdown Summary

- 1H24 Revenue of 336MB was comprised of revenue from ILI 46% or increased 19%, YoY due mainly to an expansion of overseas branches.
- NDT business still brought in consistent revenue stream from recurring clients.
- Revenue contribution from overseas is on an upward direction.

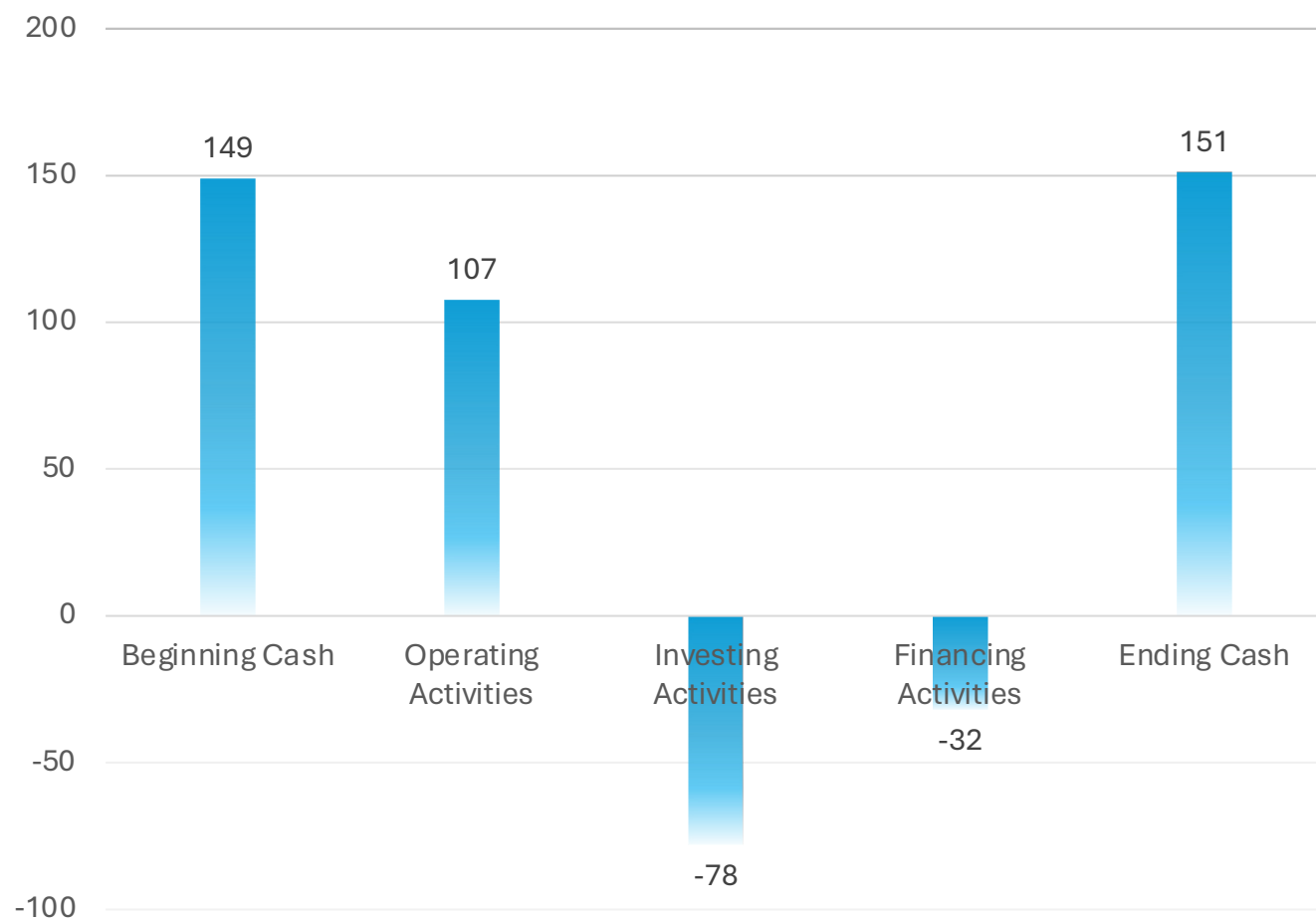
1H2024 Revenue Breakdown

REVENUE BY ENTITY



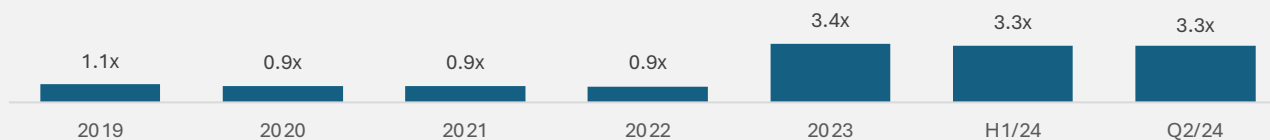
- The revenue contribution from subsidiaries remained similar YoY except for US which has been growing strong in 2024.
- Increase in international market revenue was primarily due to an increase in ILI service projects revenue from the Latin America, US, EU and Asia market.

Cash Flow Statement as of 30 June 2024

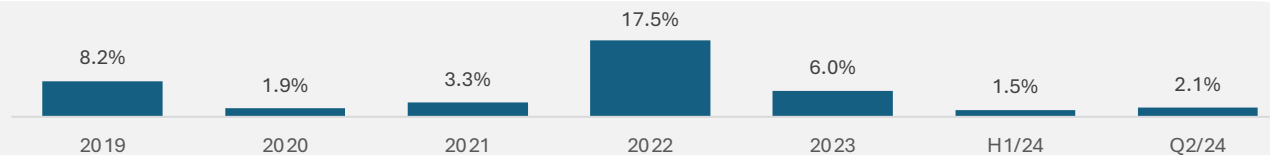


Financial Ratio

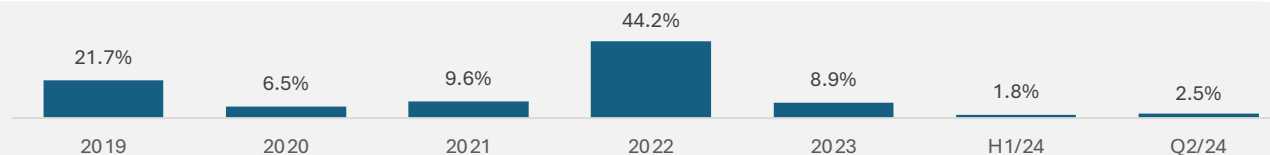
Current Ratio (អង្គ: x)



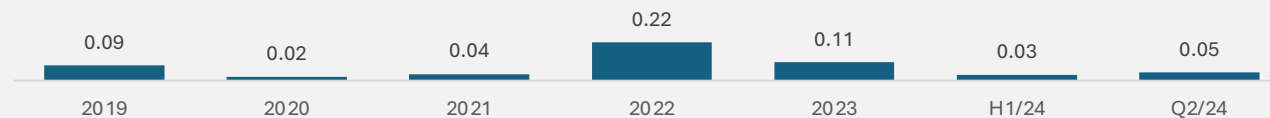
ROA (អង្គ: %)



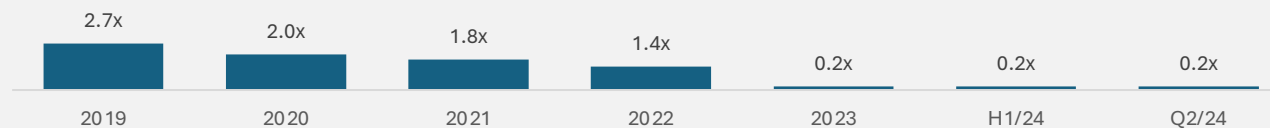
ROE (អង្គ: %)



EPS* (អង្គ: ហាត/អ៊ុ)



Debt/Equity (អង្គ: x)



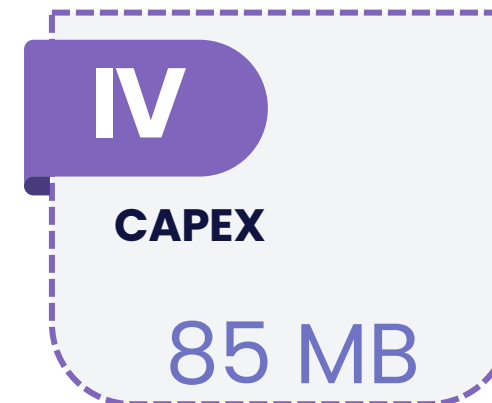


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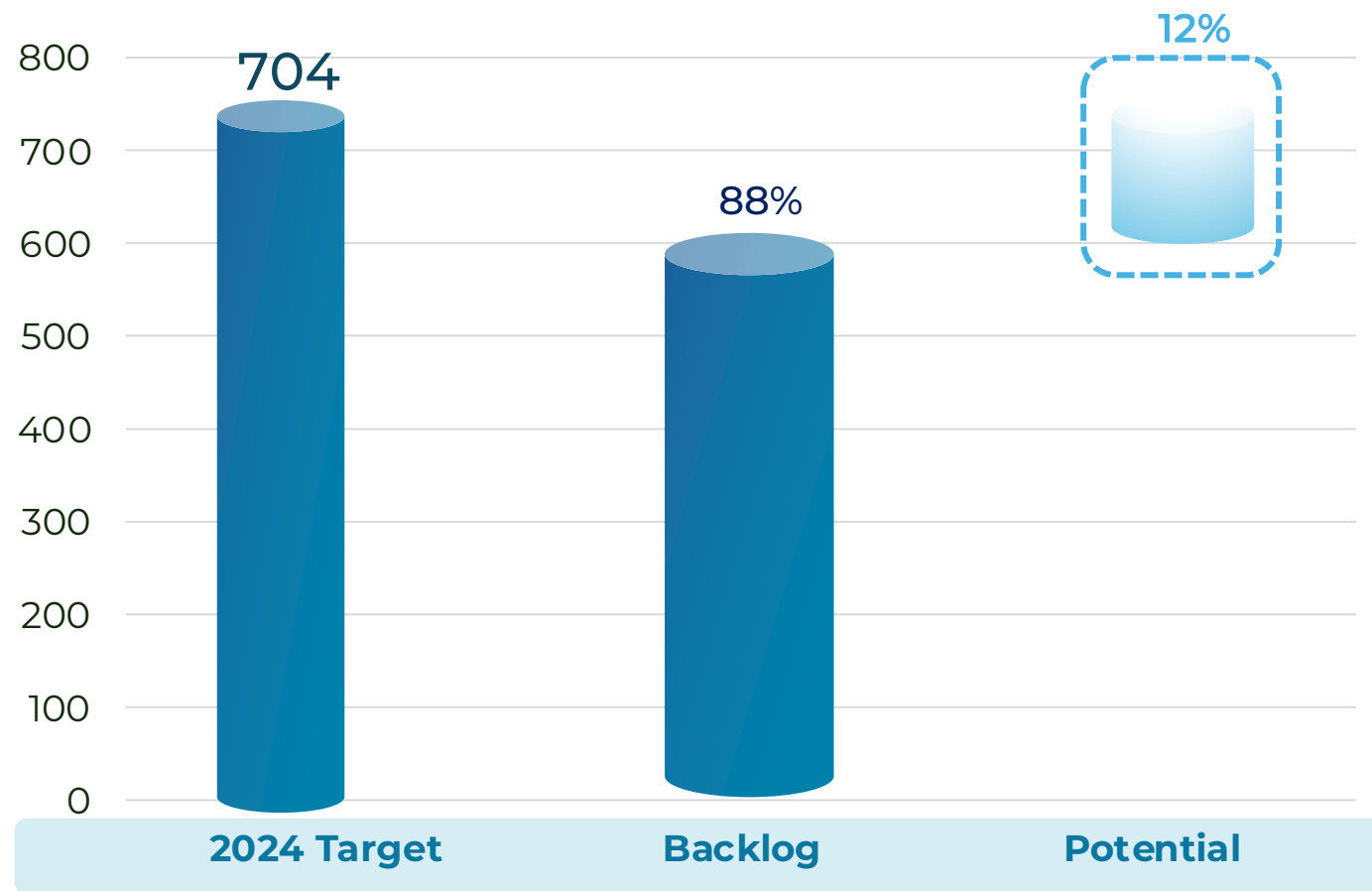
2H24 Business Outlook

Business Expansion Highlights

FY2024 Business plan and **Strategy**



2024 DEXON GROUP REVENUE TARGET



High Potential Revenue
12% of revenue



Asia

67%

North America

14%

Middle East

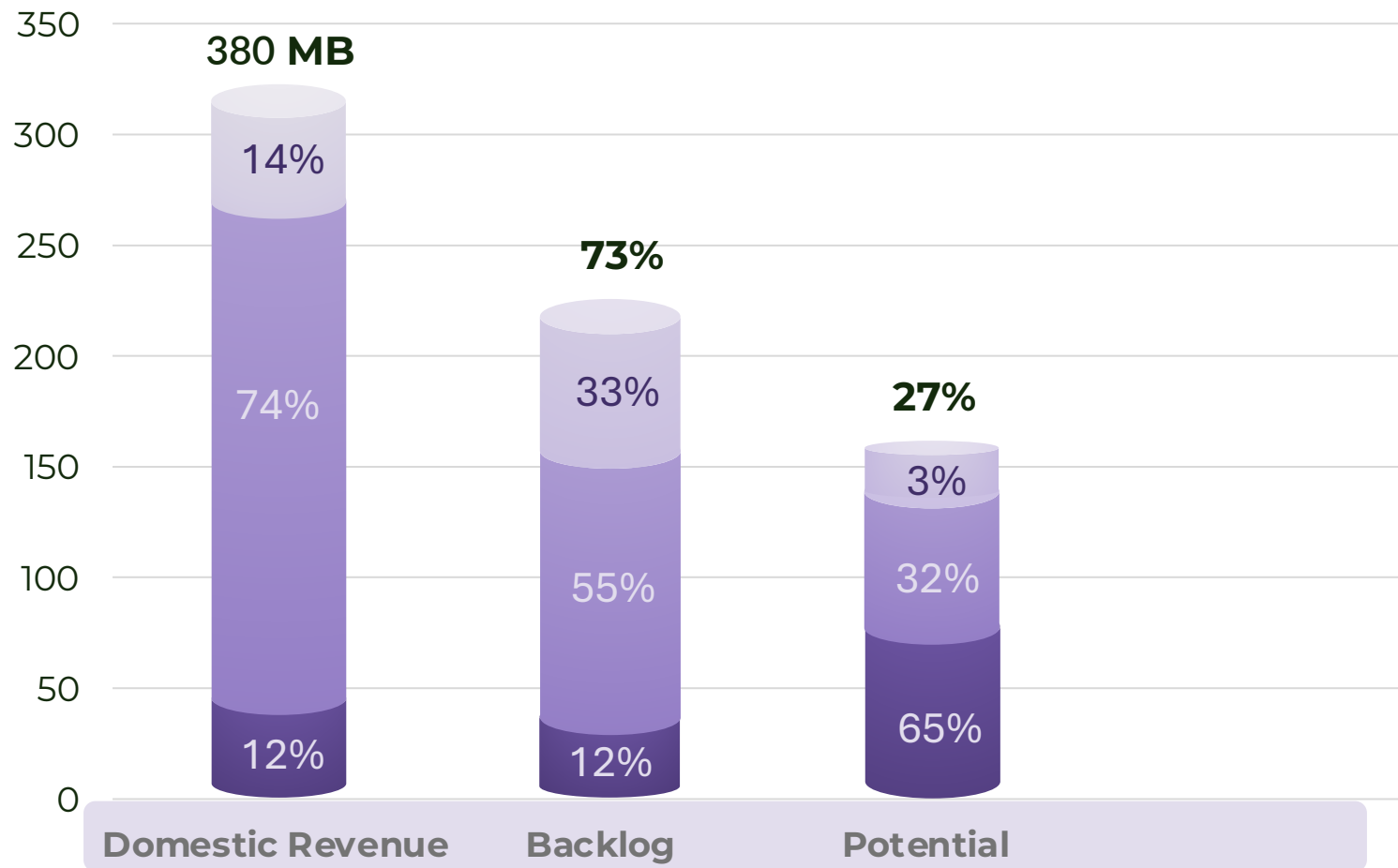
13%

Europe

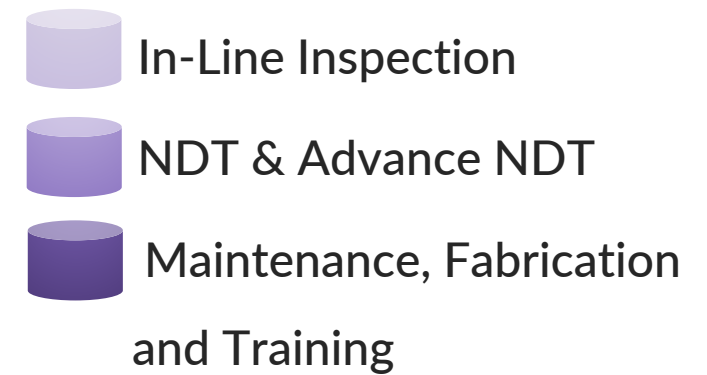
6%

Additional Income needed 21% of 2024 Revenue Target

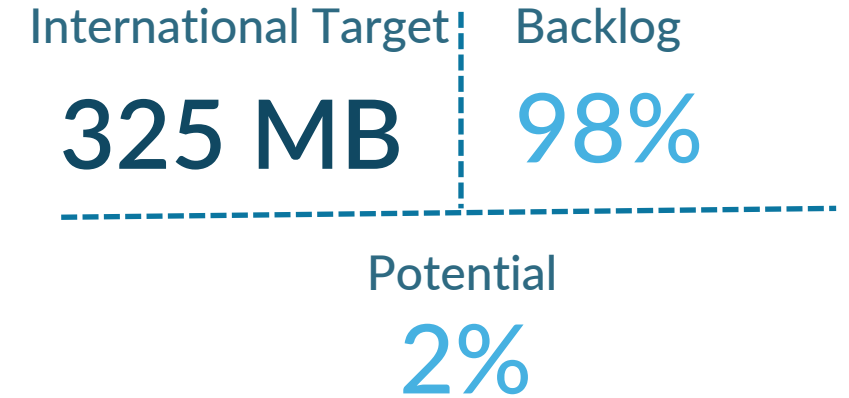
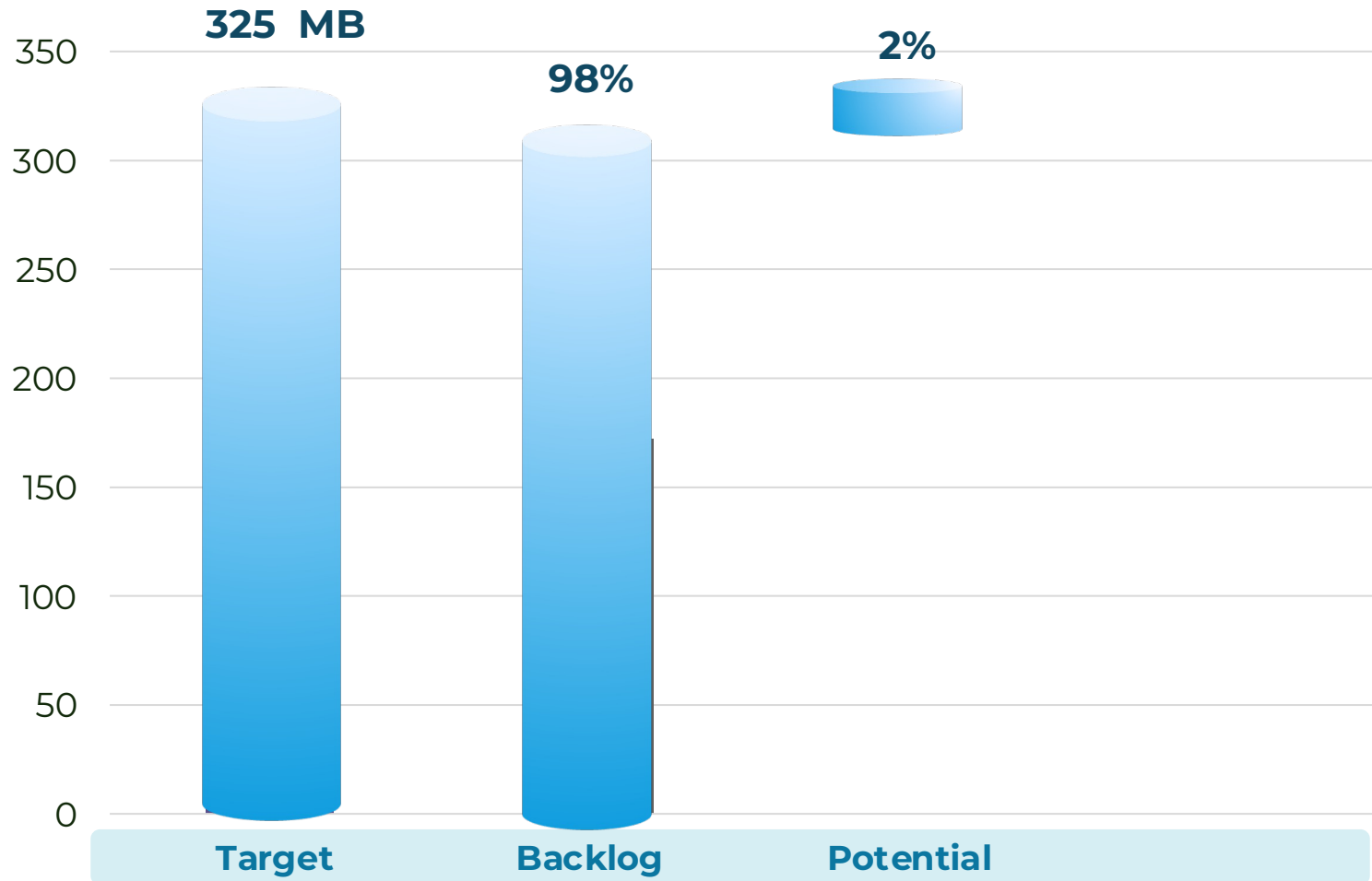
2024 DOMESTIC REVENUE TARGET



Domestic Target	Backlog
380 MB	73%
Potential	
27%	



2024 INTERNATIONAL REVENUE TARGET



Keynote

- Almost 100% of International Revenue comes from pipeline inspection
- 25% of the total backlog is from the World's largest Oil and Gas Company in North America
- 34% of the total backlog is from the Oil and Gas company in South America



SET Carbon Sandbox

โครงการทดสอบระบบการจัดการข้อมูล
คาร์บอนสำหรับธุรกิจ

DEXON Technology Plc has been selected as one of the first 20 companies to join the pilot project to develop the carbon emission management system SET Carbon Sandbox of SET.

The project aims to improve the company's energy, resource and greenhouse gas management data.



Q&A

